

Supplier Information Session

2023/24

Procurement

Reform

Construction Skills Queensland

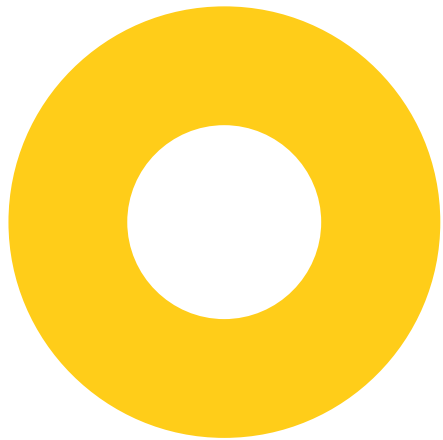
Agenda

**Procurement
Reform**

**2023/24 Planned
Investment**

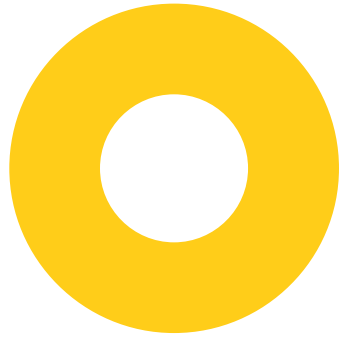
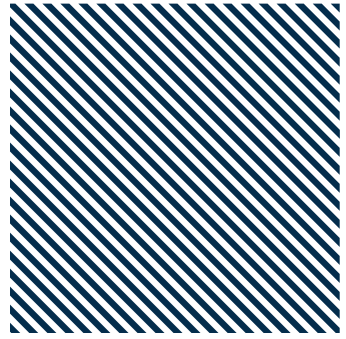
Recap

**Before we talk about
Procurement Reform,
let's go over CSQ's current
procurement process**



Each year, from June to September, CSQ procures training services as part of the Annual Training Plan cycle via a Request for Tender process

While process improvements & learnings are embedded each year through continuous improvements, there hasn't been a significant review & reform of CSQ's procurement activities for some time



In recognition of this, a procurement reform project was instigated last year, with the intent to reshape the future state of CSQ procurement



Procurement Reform

Why Reform CSQ's Procurement

Reliance on an annual RFT process

Time consuming for both Suppliers & CSQ

Not delivering value or cost effective outcomes for industry, suppliers & CSQ

Minor changes in annual list of suppliers despite time consuming repeat process each year

Reform will allow CSQ the flexibility in responding to industry & regional priorities

What does the future state of procurement look like?

Supplier rationalization

Establishment of a Panel of Suppliers

Discontinuation of the yearly RFT process

Implementation of a sourcing and contract management system

Extension of the term for identified 22/23 contracts via contract variation

What does this all mean?

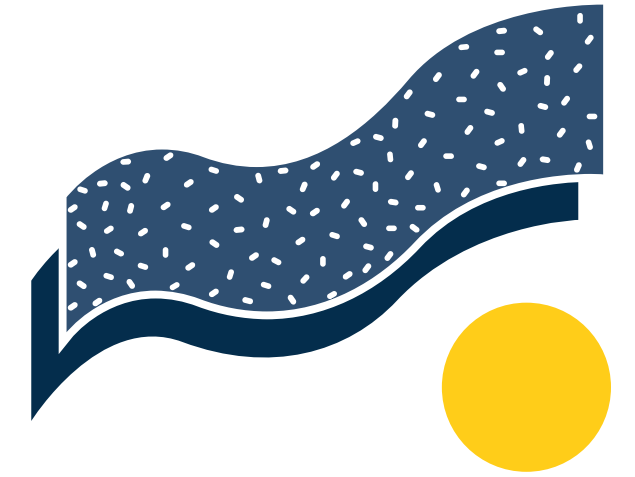
Registered Training Supplier & Pre-approved Provider status will be discontinued & replaced by a Panel of pre-qualified suppliers

Transition from the annual RFT process to a strategic & agile allocation of funding , supported by targeted RFTs on a need to basis

Procurement of services will be predominately from suppliers, who on the Panel of Suppliers

Identified Suppliers for inclusion on panel are determined based on CSQ extensive supplier data and empirical analysis

What will be the benefits



Improve efficiencies by removing waste associated with annual RFT's for industry, suppliers & CSQ – better value outcomes

Enable CSQ to respond to strategic & local industry needs more effectively & efficiently

Provide greater flexibility to procure service delivery in sectoral & emerging skills

**CSQ's future
procurement
model has been
approved &
endorsed by the
CSQ Board**

Anticipated Timing



Panel of Supplier list

Late 2023

Supplier notification

communicated
late 2023/early 2024

Panel of Suppliers & new system implemented

Jan - Feb 2024

Full implementation is going to take some time, to allow this implementation to occur, the CSQ Board has approved

no RFT process for ATP program procurement for 2023/24

extension of identified 2022/23 contracts

CSQ will continue to meet the demand of industry for the 2023/24 Training Plan year

Pathways | \$2.7M



Construction Pathways \$1.1M

- Try'a Trade (inc. VR)
- Try'a Skill
- Gateway to Industry Schools* Year13
- School to Industry Advisory Services

Pre-trade \$1.6M

- Get Ready
- Trade Ready
- Registered Trade Skills Pathways*

Building (residential & commercial) and Civil programs | \$34.7M



Major Contractors \$6.1M

- Training
- Skills Coordination and Social Inclusion

Building specific \$16.8M

- \$5M Higher Qualifications
- \$9.4M Short Courses
- \$2.4M Skills Assessment and Gap Training

Civil specific \$11.8M*

- \$1.5M Higher Qualifications
- \$8.6M Short Courses
- \$1.7M Skills Assessment and Gap Training

Business capability and wellbeing | \$4.7M



\$2.2M

Industry Wellbeing

- Mental health and suicide prevention
- Social inclusion
- Corporate social responsibility

\$300K

Small Business

\$1M

Apprenticeship Support

\$1.2M

Industry Skills Coordination Grants

*These programs are delivered in partnership with Department of Employment, Small Business and Training (DESBST) under a co-investment model

What's next

Current 2022/23 contracted suppliers will be contacted by mid August regarding next steps

Non-contracted Suppliers interested in being considered for the Panel complete the online form located on CSQ website

ALL communication updates about procurement reform will be via eProcure

Lets Recap

Panel of Suppliers is not yet finalised and communication will be via eProcure in late 2023/early 2024

Transition has commenced from the annual RFT process to a more strategic & agile based non-tender model

To support this transition, no RFT process for 2023/24

Thank you